



Business Development Grants

Poverty Alleviation and Inclusive Development Across Rural Sindh (PAIDAR) is a five-year programme funded by the European Union to support the Government of Sindh (GoS). Pakistan in implementation of its Poverty Reduction Strategy (PRS). The business development grants have been launched to support prospective and eligible investors in Pakistan to implement innovative and viable business projects.



Objective To support businesses/enterprises to generate sustainable pro-poor employment opportunities & productive incomes in Sindh.

Geographical Coverage

Proposed business activities should be planned in one or more of the five selected districts of Sindh, or should demonstrate strong justification in context to benefitting people in the target districts.

Target Districts



I ARKANA THATTA **SUJAWAL**

BADIN

THARPARKAR

Grant Funding Range

Minimum EUR 10,000 per grant award Maximum EUR 200,000 per grant award

Exception:

High potential business proposals with larger funding requirements may be considered for grant support exceeding the maximum limit.

Cost-Sharing Requirements By UNIDO/PAIDAR:

Poverty Alleviation & Inclusive Development

Across Rural Sindh

Maximum upto **50%** of the proposed project cost. Upto 70% of the proposed project cost in special cases such as women-led businesses, etc

By Grant Beneficiaries

Minimum 50% of the proposed project cost. Operational & HR related costs. Cost over-run.

AIDAR

Other Features

- Purely business grants targeting the business communities.
- Grant beneficiary will be responsible for implementation.
- Proposals from social enterprises will be given special consideration.
- Matching grant with cost-sharing requirement from both parties
- Grants will be provided in-cash (in installments i.e. upon achieving the agreed milestones by grantees).

Who Can Apply

- Private Entrepreneurs
- SMEs
- Cooperatives/Associations
- Consortia
- Joint Venture Companies

Qualification Criteria



- The applicant or the lead in a consortium (businesses, investors, trade associations or cooperatives) must be registered and have legal status to operate in Pakistan.
- Must have national tax number (NTN) & a valid business bank account.
- Proposed business activities should be planned in target districts.
- Not blacklisted by any government, non-government, private or bi-lateral/multilateral financial institution and must not be under any such investigation or litigation related to fraud or improper conduct.

*Proposed business ideas may come from any sector related to manufacturing and services. Proposals involving primary agricultural and livestock production will NOT be considered, with the exception of fish farming and poultry.

DEADLINE FOR SUBMITTING OF PROPOSALS IS FEBRUARY 15TH, 2024 (17:00 CET).

To Apply: Access details from the UNIDO e-Procurement Portal https://www.unido.org/get-involved-procurement/procurement-opportunities.

For any inquiries, please contact Ms. Natalie Maabdi at N.Maabdi@unido.org